ESTATE PLANNING OVERVIEW

- I. WHAT EVERY CLIENT SHOULD KNOW ABOUT ESTATE PLANNING: AN OVERVIEW
- II. THE INFORMATION GATHERING PROCESS
- III. THE LAST WILL AND TESTAMENT
- IV. THE DURABLE POWER OF ATTORNEY
- V. THE LIVING TRUST
- VI. HEALTH CARE DIRECTIVES
 - A. TENNESSEE HEALTH CARE DECISIONS ACT
 - B. THE ADVANCE DIRECTIVE AND UNIVERSAL "DO NOT RESUSCITATE" ORDER
 - C. LIVING WILLS AND DURABLE POWERS OF ATTORNEY FOR HEALTH CARE

NOTE: All forms used in these materials are included as samples only. Neither the speaker nor the University of Tennessee warrant the efficacy of these forms for any given person. They are intended as examples only and should not be used for estate planning person. Any user of any legal forms must determine the applicability to their particular situation. If you have specific questions regarding estate planning, you should consult your own attorney.

I. WHAT EVERY CLIENT SHOULD KNOW ABOUT ESTATE PLANNING: AN OVERVIEW

Every client, no matter how rich or how poor, can benefit from effective estate planning. Estate planning refers to the continuing process of coordinating an individual's financial affairs to secure the greatest economic security for the individual during his life and for his family at death. For some, estate planning may amount to little more than preparation of a simple will and a durable power of attorney. For others, an effective estate plan may involve a more complex scheme that includes trust instruments and inter vivos transfer of property. For all, however, an effective estate plan can bring peace of mind. By effectively planning an estate, a person can insure that his wishes for the disposition of property will be carried out both prior to and at death.

An estate plan should reflect the wishes of the estate owner, while doing the following:

- 1. Taking into account the need for income, especially retirement income;
- 2. Providing for the contingencies of mental or physical disability; and
- 3. Providing for the orderly transfer of assets at the estate owner's death.

The most simple estate plan likely will include the following documents: a Last Will and Testament, a Durable Power of Attorney, and some sort of health care directive. Some clients can also benefit from a Living Trust.

With the enactment of the Economic Growth and Tax Relief Reconciliation Act of 2001 (the "Act"), federal estate planning for higher-valued estates has never been more important. The Act slowly phases out estate taxes through 2009 and totally repeals all federal estate taxes (as well as the Generation-Skipping Tax) in 2010. After federal estate taxes are repealed in 2010, individuals who sell property that they inherited or received as a gift will pay taxes similar to treating the property as income. It is noteworthy that the Act has a "sunset provision" for December 31, 2010, meaning that unless other action is taken by the legislature and the President, the federal estate tax structure -- in 2011-- will immediately return to what it was in 2000. In 2000, the personal exemption was \$ 1 million.

Leading up to the repeal of all federal estate taxes in 2010, those amounts are as follows:

YEAR	EXEMPT AMOUNT
2005	\$1,500,000.00
2006 - 2008	\$2,000,000.00
2009	\$3,500,000.00

2011

ESTATE TAX REINSTATED/\$1,000,000.00

PLEASE SEE: Attached as Exhibit A is an article prepared by Darsi N. Sirknen summarizing the new Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010, which responded to the "sunset provision" described above.

Tennessee's estate tax structure is different than the federal inheritance tax structure. Tennessee imposes inheritance taxes on a sliding scale depending on the year of death and estate size, but Tennessee's credit amount is much less than that of the federal government. Tennessee imposes estate taxes as follows:

<u>YEAR</u>	EXEMPT AMOUNT
2005	\$ 950,000.00
2006 - or later	\$1,000,000.00

Although the worry about taxes is a major generator of interest in estate planning, a large segment of the population has no tax problem. In order to determine whether clients are going to have a tax problem either on the federal or state level, look at the value of all of the couple's assets and assume that they are going to die in a common disaster within the calendar year. If the couple's total assets are not over \$1,000,000.00 then there should be no state or federal estate tax. If the total assets are over \$1,000,000.00 but less than \$5,000,000 (assuming it is 2011 or 2012), then there will need to be planning for Tennessee tax. If the couple's total assets exceed \$5,000,000.00, then there will need to be some sort of planning for both Tennessee and federal taxes.

More complex planning is also needed for people with small children, regardless of the size of the estate. People with small children will likely want to provide for those minor children through testamentary or inter vivos trusts. Likewise, people with small children generally have life insurance that is intended to provide for those children in the event of the death of a parent. Often, those people will also want to consider an Irrevocable Life Insurance Trust. In addition to being a valuable death tax planning tool, an Irrevocable Life Insurance Trust (or ILIT) can direct the use of life insurance proceeds for the benefit of a surviving spouse or minor children.

People with property in more than one state (or people who just want to avoid probate) may also want to consider a Revocable Living Trust. A Revocable Living Trust is a trust document wherein a person (the "Grantor") transfers his or her assets into trust while living with the terms of the trust governing how the assets will be managed by the person named as trustee for the benefit of the Grantor.

An estate plan can be as simple or as complex as the client's needs and desires dictate.

The possibilities are virtually endless. These materials are designed to give a basic overview of some of the most basic of the documents, including the Last Will and Testament, the Durable Power of Attorney, Health Care Directives and the Living Trust.

II. THE INFORMATION GATHERING PROCESS

Prior to meeting with your lawyer, it is important to start the information gathering process. A sample Client Data questionnaire is set forth on the following pages:

PERSONAL DATA NEEDED FOR ESTATE PLANNING

A. GENERAL INFO	<u>ORMATION</u>				
Husband's Name		Social Security Num	lber	Birthplace/Date	of Birth
Wife's Name		Social Security Num	ber	Birthplace/Date	of Birth
Street Address		Ho	ome Phone	Date o	f Marriage
City/ State/Zip		Business Phone		Place of Marria	ge
County		Business Phone (With	fe)		
Husband's Citizenship		Wife's Citizenship			
Mailing Address if Different From Above:					
Street Address/ City/ State	& Zip				
CHILDREN'S NAMES	ADDRESS	PHONE #	SOC. SE	EC. # BIR	ΓΗ DATE
(If by prior marriage of hu husband and (PW) for prior					
B. <u>OTHER BENEF</u>	ICIARIES: (IN	ICLUDING DESIRED	O CHARITAI	BLE GIFTS)	
<u>Name</u>	Address	<u>S</u>	Relation	onship If Any	<u>Amoun</u> t

C.		DR MARRIAGES: If husband or wife have previously rethe divorce decree. (Supply copy if available)	married, describe any continuing obligations	
).	COMMUNITY PROPERTY: (Generally all property acquired by a husband and wife during the marriage from earnings of either spouse, while domiciled in a community property state, as well property located in a community property state and acquired during marriage, is owned equally by the and is called community property.) If you or your spouse have resided, during marriage, in any communi property law state(s) such as Arizona, California, Idaho, Louisiana, Nevada, New Mexico, Texa Washington or Wisconsin, specify the name of the state(s) and dates of residence.			
		STATE	DATE OF RESIDENCE	
Ē .	amou tax p count	IICILE: If your employment, vacation or other demands ant of time in another state or country you may be deeme surposes. If you feel that the question may apply to youry, dates you were or will be present in such jurisdiction property owned in such jurisdiction.	d a domiciliary of that jurisdiction for estate ou, set forth below the name of the state or	
	MIS	CELLANEOUS:		
	1.	Have you or your spouse made any gifts exceeding \$ any trusts? (Supply copies of gift tax returns and trust		
		☐ Yes ☐ No		
	2.	Do you or your spouse have a power of appointmen another person? (Supply copy of document, if available		
		☐ Yes ☐ No		
	3.	If you or your spouse have any prospective inheritance	es give source and estimated amount.	

4.	If you or your spouse are or were employed, benefits to which you are or may be entitled.	give details of any p	ension plan or o	other employee
5.	If you or your spouse are self-employed or a ror commitments to sell such interest at death obenefits that will be payable by reason of your	or retirement, as well a	as any retiremen	t plans or other
6.	If you or your spouse own stock in a cl redemption agreements, stock options, salary that may be applicable to you. (Supply copies	continuation, or other		
7.	Indicate the person(s) or institution you wish trustee; and (c) guardian of minor children.	n to appoint (if applic	able) as your (a	a) executor; (b)
	HUSBAND			WIFE
	A. Executor 1 2	_	1 2.	
	B. Trustee 1 2	_	2.	
	C. Guardian 1		2	
8.	Are there any special personal or financial or handicapped child, hostility toward a family n			
	Yes No			
	If yes, please explain:			
<u>ASSI</u>	ETS: (ESTIMATED MARKET VALUE)			
		HUSBAND'S NAME	WIFE'S NAME	JOINT NAMES (or Community Property)
Real Es	tate: Residence			
	Vacation Home			
	Other Real Estate			
Stocks				
Bonds a	and Notes			
	of Business Assets if self-employed or interest in ship or closely-held corporation			

Savings Accounts, Savings Certificates, Savings Bonds,

G.

	Money Market a	nd Cash	1						
6.	Value of Interest	in an Es	state or Trust						
7.	Interest in Profit Plans	Sharing	or Retirement Plans or K	eogh					
8.	Independent Reti	rement]	Plan (IRA)						
9.	Interest in Valual Antiques	ble stam	p, Coin or Art Collection	s or					
10.	Annuities and Pe	nsions							
11.	Miscellaneous A	ssets							
	TOTAL ASSETS	S							
		RTGAG BILITII	ES, LOANS AND OTHE ES	ER					
	NET ASSETS								
			<u>LIFE IN</u>	SURAN	<u>ICE</u>				
	YPE OF INSURAL , term, group, who accidental death	ole life,	FACE AMOUNT OF DEATH BENEFIT	SURR	ASH ENDER ALUE	OWNER	PRIMAI BENEFICI		SECONDARY BENEFICIARY
Н.	you name to decisions your extraordinary i	make de self. It measure	OCUMENTS: A Durable ecisions about medical transport to prolong you would be prolong you	reatment le Living r life if t	for you w Will langu here is no h	whenever you age which one of a me	u are unable to expresses your aningful recove	o make desire thery.	those nat no
			rable Power of Attorney our agent and back-up ag				i, piease maica	te the pe	ersons
	ents for sband:	Name			2.	Name			
		Street A	Address			Street A	Address		
		City, St	tate & Zip			City, St	ate & Zip		
		Phone 1	Number			Phone 1	Number		

	Relationship		Relationship
Agents for Wife:	Name	2.	Name
	Street Address		Street Address
	City, State & Zip		City, State & Zip
	Phone Number		Phone Number
	Relationship		Relationship
questionnaire when	that the attorneys of Law Firm will re they recommend and prepare my estate te plan may be inappropriate as a result.		
friends and charitie of us may exist. I possibility of a conj time (retaining the	nd that my dispositive wishes and the dies may not be identical, and therefore that nonetheless wish Law Firm to represellict of interest and have made an informeright to do so any time hereafter). I under ouse, and that each of us is entitled to know that the control of the	t potential for a ent both of us. ed decision not t erstand that ther	conflict of interest in representing both I acknowledge that I understand the to seek independent legal counsel at this e are no confidences between Law Firn
Signature		Spouse's Sig	nature

III. THE LAST WILL AND TESTAMENT

A Last Will and Testament is a document that directs the disposition of a person's assets and provides for the payment of his or her debts and estate administration expenses at death. In a Will, the maker (who is also known as the Testator or Testatrix) also appoints a Personal Representative (also known as the Executor or Executrix) to be sure that all of those matters are handled as directed by the Will.

In Tennessee, there is no requirement that a Will use any particular language; however, the intent of the person making the Will should be readily ascertainable by any reader of the Will. To make a Will, a person must be at least eighteen (18) years of age and must have testamentary capacity, which is defined as the ability to ascertain the extent of his or her assets and the natural objects of his or her affections. To ascertain the extent of a person's assets, a person need only to know generally what is his or hers. To ascertain the natural objects of a person's affections, he or she need only to be able to identify his or her family and friends.

Tennessee has formal requirements regarding the signing and witnessing of a Will. The Will must be signed in the presence of two disinterested witnesses who must also sign in the presence of each other and in the presence of the person making the Will. A Will may be "self-proved" at the time of its execution by the acknowledgement of it by the person making a Will and by the Affidavits of the witnesses in front of a Notary Public, who must also sign the document. With this acknowledgement, the Will can be admitted to probate without the presence of any of the witnesses at the probate hearing and without unnecessary delay.

In Tennessee, if a person dies without a Will, he or she is said to have died "intestate." In that event, the property will pass pursuant to the Tennessee Intestacy Statute, which is found in Tennessee Code Annotated § 31-2-104, and which has the following result:

- (a) Share of Spouse.
 - 1. If there are no surviving children, the spouse gets the entire intestate estate.
 - 2. If, in addition to the spouse, there are surviving children of the decedent, the spouse takes either one-third, or a child's share of the entire intestate estate, whichever is greater.
- (b) Share of Other Heirs (In Order of Distribution) When There is No Spouse.
 - 1. To the issue of the decedent. If a child of the decedent is deceased with children surviving, then the children "stand in the shoes" of the parent. This is called <u>per stirpes</u>.

- 2. To the decedent's father and mother equally, or to the survivor of them, if any.
- 3. To the decedent's brothers and sisters and the descendants of the brothers and sisters by representation.
- 4. The estate shall be divided equally, one-half to the decedent's maternal grandparents and one-half to the decedent's paternal grandparents or to their issue.
- 5. To the State of Tennessee.

All property that is in the decedent's name alone will be disposed of by Will or through intestate succession. All other assets will pass outside of the Will. For example, property in joint names with rights of survivorship will pass to the survivor, and life insurance and retirement benefits will pass to the named beneficiaries.

In a Will, it is not necessary to name each individual piece of property that a person owns. However, if a person would like for a particular beneficiary to receive a specific item of property or a specific amount of money, such provision should clearly be expressed in a person's Will. A number of clients will request that they be able to do a handwritten list that they can add later. If you add such a provision, be sure that the Will states that the maker understands that this document does not have to be accepted by the probate court. This can be done by stating the following:

"I have attached a handwritten list, which is entirely in my handwriting and which is dated by me, which disposes of various items of my personal property. I understand that this document is not a part of my Will and does not constitute a Codicil; however, I request, but do not require, that my Personal Representative and all beneficiaries under this Will honor my wishes and allow the distribution of the personal property as set forth in the handwritten list by executing appropriate documents showing the same and filing said documents with the probate court in the jurisdiction in which my Will is offered for probate."

The maker of a Will can also specify persons who are not to share in the Estate. This is done by simply stating that the maker recognizes that a person is the natural object of his or her affection but that the maker desires not to include him or her in the distribution. Be advised, however, that a disinherited spouse can elect against a Will, with the share of the spouse being dependent upon the length of the marriage.

Finally, the maker of a Will should take care in selecting a personal representative. In addition to taking the Will for admission for probate, the personal representative is charged with being sure creditors are paid, providing for a spouse and minor children according to law, and distributing the assets of the estate to the beneficiaries.

The intricacies regarding Wills are numerous and must be tailored to meet each specific situation. Wills can contain provisions for testamentary trusts, for trusts to tax advantage of the tax exemptions, for guardianships for minor children and trusts for disabled children or adults, and can address a variety of other situations.

The pages that follow contain a sample Will. The will is relatively simple, as it is for a client who is leaving all of his property to his spouse, or if she is not living, to his adult children.

The following is a sample Will for a client, JOHN DOE, who desires to leave his property to his spouse, JANE DOE, at death, or, if the spouse is not living, to his adult children, BILL DOE and SUE ROE:

LAST WILL AND TESTAMENT OF JOHN DOE

I, JOHN DOE, a citizen and resident of Any County, Tennessee, do make, publish, and declare this to be my Last Will and Testament, hereby revoking all Wills and codicils heretofore made by me.

ARTICLE 1: PAYMENT OF TAXES AND ADMINISTRATION EXPENSES

All estate and inheritance taxes (including interest and penalties, if any), together with all administration expenses, payable in any jurisdiction by reason of my death (including those taxes and expenses payable with respect to assets which do not pass under this Will) shall be paid out of and charged generally against the principal of my residuary estate, without apportionment. I waive any right of reimbursement for, recovery of, or contribution toward the payment of those taxes and administration expenses, except my Personal Representative shall, to the maximum extent permitted by law, seek reimbursement for, recovery of, or contribution toward the payment of federal or state estate tax attributable to property in which I have a qualifying income interest for life, over which I have a power of appointment, or which is included in my gross estate by reason of Section 2036 of the Internal Revenue Code of 1986, as from time to time amended ("Code"), and which tax is not otherwise paid or payable. Any generation-skipping tax resulting from a transfer occurring under this Will shall be charged to the property constituting the transfer in the manner provided by applicable law.

ARTICLE II: DISPOSITION OF PERSONAL PROPERTY

- A. I give all the tangible personal property that I own at my death, including any household furniture and furnishings, automobiles, books, pictures, jewelry, art objects, hobby equipment and collections, wearing apparel, and other articles of household or personal use or ornament, to JANE DOE ("my spouse"), if my spouse is then living on the date of my death, or, if my spouse is not living, then, and in such event, I direct that my personal property be divided between BILL DOE and SUE ROE if they are each living on the date of my death, in shares of substantially equal value, or as they shall otherwise agree; or, if they shall not agree within four months following the date of my death, as my Personal Representative shall determine. If either of my children shall predecease me but die with issue surviving, then his or her share of my tangible personal property shall be distributed to that child's issue, in shares of equal value.
- B. All costs of safeguarding, insuring, packing, and storing my tangible personal property before its distribution and of delivering each item to the place of residence of the beneficiary of that item shall be deemed to be expenses of administration of my estate.

ARTICLE III: DISPOSITION OF RESIDUARY ESTATE

- A. I give my residuary estate, which shall not include any property over which I have a power of appointment, to my spouse, JANE DOE, if living on the date of my death.
- B. If my spouse is not then living, then and in such event, I direct that my residuary estate shall be divided between BILL DOE and SUE ROE in shares of equal value, <u>per stirpes</u>. If either of my children shall predecease me, then that child's share shall be divided among his or her issue, <u>per stirpes</u>.

ARTICLE IV: APPOINTMENT OF PERSONAL REPRESENTATIVE

A. I name my spouse, JANE DOE, as Personal Representative of this Will. If JANE DOE shall not survive me, or be for any reason unable or unwilling to qualify as my Personal Representative, or, having so qualified, should become incapacitated, die or resign, then I name BIG BANK as Contingent Personal Representative. No Personal Representative of this Will shall be required to furnish bond or other security as Personal Representative. No Personal Representative under this Will shall be required to make an inventory or an accounting to any court. As used in this Will, the terms "Personal Representative" and "Personal Representatives" designate the court-appointed fiduciaries or fiduciary of my estate from time to time qualified and acting in any jurisdiction.

- B. In addition to all powers granted by Section Three, Chapter 11-49 of the Tennessee General Assembly of 1984, T.C.A. §35-50-109 and §35-50-110, to the extent applicable, I give my Personal Representative power, exercisable in the discretion of my Personal Representative and without court order, to retain, sell (at public or private sale), exchange, lease for any term (even though commencing in the future or extending beyond the date of final distribution of my estate), mortgage, pledge, or otherwise deal for any purpose with the property, real or personal, from time to time comprising my estate, for such consideration and on such terms (with or without security) as my Personal Representative shall determine; to borrow money for any purpose, at interest rates then and there prevailing, from any individual, bank, or other source, irrespective of whether that lender is acting as Personal Representative; to invest in any property whatsoever; to compromise or abandon any claims in favor of or against my estate; to hold any property in the name of a nominee or in bearer form; to employ accountants, depositaries, attorneys, and agents (with or without discretionary powers); to execute contracts, notes, conveyances, and other instruments containing covenants and warranties binding upon and creating a charge against my estate, and containing provisions excluding personal liability; to make distributions wholly in cash or in kind, or partly in each; to allot different kinds or disproportionate shares of property or undivided interests in property among the beneficiaries; and to determine the value of any property distributed in kind.
- C. I empower my Personal Representative (i) to make such elections under the tax laws as my Personal Representative deems advisable, including an election to create a qualified terminable interest property for both estate and generation-skipping tax purposes or for estate tax purposes alone, and (ii) to allocate the unused portion, if any, of my GST exemption (as defined in this paragraph) to any property with respect to which I am the transferor for generation-skipping tax purposes (irrespective of whether such property passes under this Will) in such manner as my Personal Representative deems advisable, in each case without regard to the relative interests of the beneficiaries; however, my Personal Representative shall not make adjustments between principal and income, or in the interests of the beneficiaries, to compensate for the effects of such elections or allocation. Any decision made by my Personal Representative with respect to the exercise of any tax election or the allocation of my GST exemption shall be binding and conclusive on all persons. As used in this paragraph, the "GST exemption" means the exemption from generation-skipping tax allowed under Section 2631 of the Code.

ARTICLE V: DETERMINING WHO IS A DESCENDANT

For purposes of determining who is a descendant of mine or of any other person:

- A. Legal adoption before the person adopted reached the age of eighteen (18) years shall be the equivalent in all respects to blood relationship; and
- B. A person born out of wedlock and those claiming through that person shall be deemed to be descendants (i) of the natural mother and her ancestors, and (ii) if the natural father acknowledges paternity, of the natural father and his ancestors, in each case unless a decree of adoption terminates such natural parent's parental rights.
- C. For purposes of this instrument, my "spouse" shall include JANE DOE, and my "child" or "children" shall include my children, who are BILL DOE and SUE ROE.

ARTICLE VI: SURVIVAL IN COMMON DISASTER

If my spouse, JANE DOE, and I shall die under such circumstances that there is not sufficient evidence to determine the order of our deaths, then it shall be presumed that she survived me; and my estate shall be administered and distributed, in all respects, in accordance with such presumption.

IN WITNESS WHEREOF, I have hereunto set my hand the	nis day of, 2009, and do
publish and declare this to be my Last Will and Testament, in the pr	resence of each and all of the subscribing witnesses
whom I have requested to act as such by signing their names as attest	ing witnesses in my presence and in the presence of
each other, and by signing the Affidavit below pursuant to the provisi	ons of T.C.A. §32-2-110.
IOF	IN DOE

ATTEST TO EXECUTION OF WILL:	
OF	
OF	
AFFIDAVIT OF A We, the undersigned, being first duly sworn, make of declared and signified to us that this instrument is his Last Wil sight and in our presence; and that we, at his request and in his other, then subscribed our names hereto, as attesting witnesses eighteen (18) years of age, of sound mind and disposing men and that the undersigned, each being more than eighteen (18) Testator's request on the day and date above-written.	oath that JOHN DOE, on the day and date above-written, il and Testament, that he then signed said instrument in our is sight and presence and in the sight and presence of each s; that at the time of the execution, Testator was more than nory, and did not appear to be under any undue influence;
	WITNESS
	WITNESS
STATE OF TENNESSEE)	
COUNTY OF)	
Sworn to and subscribed before me, this the	day of, 2009.
	NOTARY PUBLIC
My Commission Expires:	
***NOTE: The Article which addresses survival Wife's Will as follows:	in a common disaster should be flipped in the
If my spouse, JOHN DOE, and I shall die under state determine the order of our deaths, then it shall be presumed the distributed, in all respects, in accordance with such presumption	

IV. DURABLE POWER OF ATTORNEY

The Durable Power of Attorney authorizes an agent appointed by the maker to manage his financial affairs or to make personal care decisions and personal business decisions on the maker's behalf. It is designed to allow someone to act for the maker now and will continue even in a period of disability. It may "spring" into use when the maker becomes incompetent even if there has been no need to use it before.

Tennessee has adopted the Durable Power of Attorney Act, which adopts the civil law concept that a power of attorney that specifically adopts the "springing" concept can survive the maker's disability or incapacity. Its effectiveness continues despite the incompetence of the maker. Prior to the adoption of the Durable Power of Attorney Act, the ability to use a Power of Attorney ended with incapacity, making it necessary to petition the court to appoint a conservator.

Compared to conservatorship proceedings, the Durable Power of Attorney is relatively inexpensive. While a Durable Power of Attorney can cost very little, a conservatorship proceeding can cost several thousands of dollars or more. In addition to being expensive, the conservatorship proceeding can take several weeks or months to complete. In a conservatorship proceeding, all of the closest relatives of the disabled person must be notified, as set forth in the statute. Also, the court will appoint a guardian ad litem, who is the attorney for the disabled person, to investigate and determine whether or not a conservator should be appointed. Additionally, the proposed conservator must submit a Property Management Plan to the court. The Property Management Plan should outline the person's assets and the plan to use them for the benefit of the disabled person. Finally, a physician must certify in writing that the person for whom a conservator is sought is disabled and needs to have a conservator appointed. After a conservator is appointed, it is likely that the conservator will be required to file annual accountings with the court.

The Durable Power of Attorney can act as a substitute for a court-appointed guardian or conservator. In the past, if a person became unable to manage his or her affairs, it was necessary to petition the court to appoint a fiduciary to act on his or her behalf. This was - and is - a time-consuming and expensive procedure which becomes a part of the public court record and which requires a yearly accounting to be submitted to the court for approval. A Durable Power of Attorney can take the place of a conservatorship proceeding in many cases. While a Durable Power of Attorney needs to be recorded at the Register of Deeds Office in the county where the maker lives if it is ever needed to deal with real estate, no accounting to the court is ever required.

In a Durable Power of Attorney, the maker can authorize his or her agent to do almost anything he or she would have been able to do if he or she were able as long as it does not violate some provision of law. It basically ensures that a person's business and personal affairs will be handled in the event of disability. At any time when the maker is able to perform these services for himself, or if the maker desires to give someone else power to act on his behalf, he can revoke the Durable Power of Attorney in a written document, which should also be recorded at

the Register's Office.

The following is a sample Durable Power of Attorney:

THIS INSTRUMENT PREPARED BY: LEE GULL, Attorney at Law LAW FIRM NAME LAW FIRM ADDRESS

DURABLE POWER	R OF ATTORNEY
----------------------	---------------

STATE OF TENNESSEE)
)
COUNTY OF ANY)

KNOWN ALL MEN BY THESE PRESENTS, that I, JOHN DOE, of 100 Elm Street, Any City, Any County, Tennessee, do hereby revoke any prior Durable Power of Attorney executed by me and do hereby make, constitute and appoint JANE DOE of 100 Elm Street, Any City, Any County, Tennessee, my true and lawful attorney-in-fact for me and in my name, place, and stead, and on my behalf, and for my use and benefit:

- 1. To ask, demand, sue for, recover, and receive all manner of goods, chattels, debts, rents, interest, sums of money, and demands whatsoever, due or hereafter to become due and owing, or belonging to me, and to make, give, and execute acquaintances, receipts, releases, satisfactions, or other discharges for the same, whether under seal or otherwise:
- 2. To make, execute, endorse, accept, and deliver in my name or in the name of my said attorney-in-fact all checks, notes, drafts, warrants, acknowledgments, agreements and all other instruments in writing, in whatsoever nature, as my said attorney-in-fact may deem necessary to conserve my interest;
- 3. To execute, acknowledge, and deliver any and all contracts, deeds, leases, mortgages or deeds of trust, assignments of mortgage, extensions of mortgage, satisfaction of mortgage, releases of mortgage, subordination agreement of any kind or nature whatsoever in connection therewith, and affecting any and all property presently mine or hereafter acquired, located anywhere, which my said attorney-in-fact may deem necessary or advantageous for my interests:
- 4. To enter into and take possession of any lands, real estate, tenements, houses, stores, or buildings, or parts thereof belonging to me, that may become vacant or unoccupied, or to the possession of which I may be or become entitled, and to receive and take from me and in my name to use all or any rents, profits, or issues of any real estate belonging to me, and to use the same in such manner as my attorney-in-fact shall deem necessary and proper, and from time to time to renew leases;
- 5. To commence, and prosecute in my behalf, any suit or actions or other legal or equitable proceedings for the recovery of any of my lands or for any goods, chattels, debts, duties, demand, cause or thing whatsoever, due or to become due or belonging to me, and to prosecute, maintain and discontinue the same, if they shall deem proper;
- 6. To take all steps and remedies necessary and proper for the conduct and management of my business affairs, and for the recovery, receiving, obtaining, and holding possession of any lands, tenements, rents or real estate, goods and chattels, debts, interest, demands, duties, sum or sums of money or any other thing whatsoever, located anywhere, that is, are, or shall be, due, owing, belonging to or payable to me in my own right or otherwise;
- 7. To make deposits and withdrawals from bank accounts, and to sell, to lease, to borrow, and to invest in my name as fully as if I could do so myself if I were capable of doing the same;

- 8. To have access to my safe-deposit box and the papers therein contained;
- 9. To sign tax returns on my behalf and to represent me or to obtain representation of me at a tax audit, as well as to execute on my behalf the Internal Revenue Service's own power of attorney forms for the calendar years 2004 through 2044;
- 10. To deal with my retirement plans, including making IRA contributions, rollovers, and voluntary contributions, as well as borrowing from the plan to provide for my care and maintenance;
- 11. To deal with life insurance on my life, including such actions as increasing coverage, using policy dividends for added insurance, and to borrow against the policy so that my assets will not be sold and so that I will not incur capital gains tax;
- 12. To complete my charitable pledges and to otherwise make gifts for me from my funds for estate planning or other purposes and to execute disclaimers on my behalf;
 - 13. To re-direct my mail;
 - 14. To cancel or continue my credit cards and charge accounts;
 - 15. To resign offices and positions, both public and private, on my behalf;
 - 16. To establish residence for me in a suitable nursing home, hospice or other like facility;
 - 17. To arrange for my transportation and travel and to arrange for my recreation;
- 18. To purchase, store, repair, and dispose of my clothing, consumables, household goods, furnishings, and personal effects;
- 19. To employ, compensate, and discharge domestics, companions, and other medical and non-medical personnel on my behalf;
 - 20. To arrange for the satisfaction of my religious and spiritual needs;
 - 21. To fund or to revoke or otherwise deal with any intervivos trust created by me; and
- 22. To appear, answer, and defend in all actions and suits whatsoever which shall be commenced against me and also for me and in my name to compromise, settle, and adjust with each and every person or persons, all actions, accounts, dues, and demands, subsisting or to subsist between ourselves and themselves or any of them, and in such manner as my said attorney-in-fact shall think proper; hereby giving to my said attorney power and authority to do, execute, and perform and finish for me and in my name all those things which shall be expedient and necessary as fully as I, JOHN DOE, could do if personally present, hereby ratifying and confirming whatever my said attorney-in-fact shall do or cause to be done concerning my affairs, both business and personal.

This instrument shall be construed and interpreted as a durable power of attorney. The enumeration of specific items, rights, acts, or powers herein shall not limit or restrict, and is not to be construed or interpreted as limiting or restricting, the general powers herein granted to my said attorney-in-fact. I hereby incorporate by reference the language contained in T.C.A. 34-6-109, as though such language were set forth verbatim herein.

JOHN DOE

STATE OF TENNESSEE)			
)			
COUNTY OF ANY)			
Personally appeared aforesaid, the within named b basis of satisfactory evidence) contained.	argainor, JOHN DOE	, with whom I am p		red to me on the
Witness my hand and	seal at office, this	day of	, 2009.	
		NOTAR	Y PUBLIC	
My Commission Expires:				

V. THE LIVING TRUST

A Living Trust can be a legitimate approach to estate planning for some clients, but they are not for everyone. With a Living Trust, a client can transfer the ownership of his assets out of his name and into the name of the Living Trust. The term "Living Trust" is commonly used to refer to a revocable trust. "Revocable" means the client can transfer the assets back into his name if he so desires. Though person does not technically own his assets if they are transferred to a Living Trust, he can still control them and get the benefit of them. Most clients name themselves as trustee and beneficiary of the Living Trust. At death, the assets pass according to the trust document; therefore, they do not go through probate because the decedent does not own them.

While Living Trusts are good for some clients, they are not for everyone. Living Trusts are most beneficial for the following persons:

- 1. Persons who own property in more than one state;
- 2. Persons with significant stock holdings;
- 3. Persons whose Wills are likely to be contested; and
- 4. Persons who may need future help in managing their assets.

Contrary to popular belief, a Living Trust does not help a client become eligible to have nursing home care paid for by Medicaid, does not reduce a client's taxes, and does not replace a Will.

A person with real or personal property in more than one state is a good candidate for a Living Trust. If property is held in the Living Trust, then it will not be necessary to probate in either state. While Tennessee's probate is relatively easy and while the costs are generally low, such is not the case in many other states.

A person whose Will is likely to be contested is another good candidate for a Living Trust. Challenges to a Will by unhappy relatives can greatly increase attorney fees in probate. The number of attorney hours spend in defending a Will can be large, even those most cases are settled out of court. This is true whether or not the unhappy relatives win. A Living Trust may help avoid this problem. Unhappy relatives probably could not hold up the distribution of the trust assets. Their recourse would generally be to sue the persons who received the assets.

A client with disabilities that are likely to create the need for help managing his affairs in the future is another good candidate for the Living Trust. With the Living Trust, the client can appoint a person or institution to manage his or her affairs in the future while maintaining control as long as he is able.

A client with significant stock holdings may want to create a Living Trust. Generally, shares of stock can be more quickly sold or transferred from a Living Trust than from a probate estate.

Many people also want to set up Living Trusts to avoid probate. Probate is avoided only

if every probate-type asset is in the trust at death. If something is left out, then it will be necessary to both administer the trust and go through probate. A probate asset is any asset that is in the client's name alone with no designated beneficiary.

The following pages contain a sample Living Trust:

LIVING TRUST

	GRANTOR:	JOHN DOE
	TRUSTEE:	JOHN DOE
	SUCCESSOR TRUSTEES:	JANE DOE BILL DOE
	NAME OF TRUST:	JOHN DOE LIVING TRUST
obligat	JOHN DOE, Grantor, has delivered to the Trustee ONE DOLLAR, and ot ssets which may from time to time be delivered to the Trustee from any sion to accept the same being specifically given, shall be held, administered and and provisions of this agreement, all for the benefit of the persons hereafter	ource, the authority but not the d distributed in accordance with
	Executed at Any City, Tennessee this day of, 20	09.

SECTION A: DISPOSITIVE PROVISIONS

At the present time, Grantor's family consists of: Grantor's spouse, JANE DOE, and Grantor's children, BILL DOE and SUE ROE.

I. DURING LIFETIME OF GRANTOR

Grantor's Powers

Trust Agreement by and between

Grantor reserves the power to amend or to revoke this trust at any time and from time to time by delivering or causing to be delivered to the Trustee a writing to that effect signed by Grantor; provided, however, that such writing shall refer to this power and, provided further, that no additional duty may be imposed upon the Successor Trustees without the consent of the Successor Trustees.

In the event of revocation, trust properties shall, to the extent of such revocation, forthwith revert to Grantor free of trust. Such instrument of amendment or revocation shall be effective immediately upon its proper execution by Grantor; but, until a copy has been received by a Trustee, that Trustee shall not incur any liability or responsibility either (i) for failing to act in accordance with such instrument, or (ii) for acting in accordance with the provisions of this Trust Agreement without regard to such instrument.

The Trustee shall distribute or retain the principal and income of the trust as the Grantor may direct from time to time.

The Grantor shall have the right to add to trust property at any time and the right to remove property in whole or in part, from the trust at any time.

Disposition of Trust on Behalf of Grantor

Whenever a Trustee is empowered to act under the terms of this Trust Agreement to the exclusion of Grantor, Trustee shall distribute from time to time to or for the benefit of Grantor such part, or all, of the assets then contained in this trust as the Trustee, in Trustee's sole discretion, deems Grantor would wish:

For the health, support in reasonable comfort and education of Grantor.

For the discharge of any obligation which, in such Trustee's opinion, is legally enforceable against Grantor.

To carry out any plan or pattern of family or charitable gifts which apparently had been established or clearly contemplated by Grantor, for others than the Trustee exercising this discretion.

II. SUCCESSION OF TRUSTEES

As to any Trustee, at such time as the Trustee, while actively serving as Trustee, has initiated or been the subject of any of the events described in the following subparagraphs, the next named Successor Trustee, able and willing to act, shall take and hold the trust assets and shall assume the duties of the Trustee to the exclusion of the serving Trustee:

- 1. Written resignation by a Trustee delivered to the other Trustees.
- 2. Determination by the Successor Trustee that a serving Trustee, by reason of illness or mental or physical disability, is unable properly to manage the trust.
- 3. The court appointment of a guardian of a serving Trustee's person or a conservator of his or her estate.
- 4. A Trustee's death.

Any third party dealing with any Trustee of this trust may act upon such trustee's own representation of its powers. Any action thereafter taken by the Trustee in accordance with such representation shall be binding upon the trust estate and such third party may rely conclusively thereon without further investigation into such powers.

III. ON DEATH OF GRANTOR

Upon the death of Grantor, the trust shall become irrevocable, shall be known as the JOHN DOE IRREVOCABLE TRUST and shall be administered and disbursed as hereinafter provided.

Payment of Taxes and Expenses

If Grantor leaves no probate estate or if Trustee is so directed by the Personal Representative of Grantor's probate estate, Trustee shall pay from the trust estate Grantor's funeral expenses, probate administration expenses and estate, inheritance, legacy, succession, transfer or similar taxes (excluding, however, any tax imposed under Chapter 13 of the Internal Revenue Code of 1986 on a generation skipping transfer which is not a direct skip), and any interest and penalties thereon, imposed by any domestic or foreign taxing authority with respect to all property taxable under applicable law by reason of Grantor's death, without apportionment, whether or not such property passes under this Trust Agreement and regardless of by whom and from whatever sources taxes would otherwise be payable.

The Trustee shall not use the proceeds from qualified pension or profit sharing plans, Keogh plans, individual retirement accounts, qualified employee benefit plans or any other assets to the extent those proceeds or assets are not included in the Grantor's gross estate for federal estate tax purposes in making any payments pursuant to the foregoing paragraph; however, if the Trustee makes the determination, in its sole and absolute discretion, that other assets are not available for payments pursuant to the foregoing paragraph, or that it is not economically prudent to use non-exempt assets for the payment of such expenses, it may then use such exempt proceeds.

Trustee is directed to follow tax related elections, choices and exemption allocations affecting the trust made by the Personal Representative of Grantor's estate. The Trustee, in its discretion, shall have the power to make all other tax related elections, choices and exemption allocations it deems appropriate, including the disclaimer of benefits receivable by any trust herein in any matter permitted by law or by a "transfer" meeting the requirements of Section 2518(c)(3) of the Internal Revenue Code.

If Grantor is survived by his spouse, this Trust shall continue for the benefit of Grantor's spouse for her lifetime. At the death of Grantor's spouse, the property remaining in Trust at the death of Grantor's spouse shall be distributed outright and free of Trust to Grantor's children, BILL DOE and SUE ROE, in shares of equal value, <u>per stirpes</u>. If one of them shall predecease Grantor and die with issue surviving, then his or her share shall be distributed to his or her issue, <u>per stirpes</u>.

If Grantor is not survived by his spouse, then the property remaining in the Trust at the death of Grantor shall be distributed outright and free of Trust to Grantor's children, BILL DOE and SUE ROE, in shares of equal value, <u>per stirpes</u>. If one of them shall predecease Grantor and die with issue surviving, then his or her share shall be distributed to his or her issue, <u>per stirpes</u>.

SECTION B: ADMINISTRATIVE PROVISIONS

I. PAYMENTS

The Trustee may make payments directly to any beneficiary or to any other person for the benefit of such one without the intervention of a guardian or permission of any court to make such application and without responsibility on the part of the Trustee to see to the application of such payments.

II. RIGHTS OF BENEFICIARIES

No principal or income payable or to become payable under this trust shall be subject to anticipation or assignment by any beneficiary or to attachment by or to the interference or control of any creditor of such beneficiary, or to be taken by any legal or equitable process in satisfaction of any debt or liability of such beneficiary prior to its actual receipt by the beneficiary. No power of appointment nor power of withdrawal shall be subject to involuntary exercise.

III. DISCLAIMER

Any beneficiary or others may disclaim, renounce or release, in whole or in part, any power or interest provided for in this Trust Agreement.

IV. ACCOUNTING

After Grantor's death, the Trustee shall render to each adult beneficiary, at least yearly, a complete account of receipts and disbursements of the trust and a statement of assets and liabilities Upon request of an adult beneficiary, the Trustee shall cause an audit to be made of the trust, which audit shall be paid for as part of the cost of administering such trust.

V. COMPENSATION OF TRUSTEE

The Trustee and any Successor Trustee shall receive reasonable compensation for services and shall be entitled to reimbursement for all reasonable expenses incurred or paid in connection with this trust.

VI. RESIGNATION REMOVAL AND APPOINTMENT OF TRUSTEES

A trustee may resign this trust by 60 days' notice in writing to the beneficiary or beneficiaries then entitled to income and to the next successor trustee. In the event of the resignation of a Trustee when no Successor Trustee remains, a Successor Trustee shall be appointed by a court of competent jurisdiction. The transferring of the trust to the Successor Trustee shall be at the expense of the trust. Any Successor Trustee shall be bound by the terms of this instrument in the same manner as the Trustee herein named.

VII. APPOINTMENT OF CO-TRUSTEE OR CUSTODIAN

Any individual trustee may appoint a bank having trust powers or a trust company as custodian of trust assets or as a co-trustee and may delegate to it any of the powers of trustee and may remove and replace any such custodian or co-trustee.

VIII. <u>ACTIONS BY CO-TRUSTEES</u>

Whenever this trust is being managed by Co-trustees, except as may be specifically provided herein, Trustee actions shall require unanimity among the then Trustees of the trust involved, either by vote at a meeting (in person or by telephone) or by written concurrence. If one of the trustees of a trust hereunder gives written notice to the other trustee(s) of such trust of any action which such trustee proposes be taken, the failure of such proposing trustee to receive any written objection to such proposal from such other trustee(s), within 20 days after the effective date of such proposal notice, shall constitute the formal approval of such other trustee(s). Furthermore, any trustee of any trust hereunder, with the consent of the other trustee (or trustees) of such trust, may delegate at any time or from time to time any or all of his, her, or its rights, powers, duties, and authority, whether or not discretionary, to such other trustee(s) by an instrument executed by such delegating trustee and delivered to the other trustee, provided, however, that any such delegating instrument shall be revocable at any time by a similarly executed and delivered instrument and, provided further, that any right, power, duty, or authority which is expressly conferred by this trust agreement upon less than all of the trustees shall not be thus delegated (except to one or more other trustees upon whom such right, power, duty, or authority is expressly conferred by this trust agreement.)

Third parties shall have no responsibility to inquire as to a Co-trustee's authority to act alone Any third party dealing with a Trustee of this trust may act upon such Trustee's own representation of its powers. Any action thereafter taken by the Trustee in accordance with such representation shall be binding upon the trust estate and such third party may rely conclusively thereon without further investigation into such powers. Each other then acting Trustee shall be exonerated from any and all liability with respect to such action or actions by the one Trustee.

Upon the resignation, death or incompetence of a Co-trustee, the other Co-trustee may serve alone without the appointment of a successor to fill the vacancy.

IX. TERMINATION

Notwithstanding any other provision of this instrument, this trust shall terminate not later than ninety years after the date of Grantor's death.

X. EARLIER TERMINATION

Whenever in the opinion of the Trustee it shall be in the best interest of the beneficiary or beneficiaries of a particular trust share to terminate the trust share for their benefit prior to the time it would otherwise terminate, whether due to the smallness of the trust, the unique circumstances, or any other reason, the Trustee, even if the Trustee is also a beneficiary hereunder, may terminate the same forthwith and shall pay the same to the beneficiaries free of all trust.

XI. BOND AND TRUST REGISTRATION NOT REQUIRED

To the extent that such requirements can legally be waived, no trustee hereunder shall ever be required to give bond or security as trustee, or to qualify before, be appointed by, or account to any court, or to obtain the order or approval of any court with respect to the exercise of any power or discretion granted in this instrument.

XII. TRUST PRIVACY

Grantor desires that the privacy of this trust be protected and in that regard, adopts the following provisions:

- 1. No purchaser from or other person dealing with Trustee shall be responsible for the application of any purchase money or other thing of value paid or delivered to it, but the receipt of Trustee shall be a full discharge; and no purchaser or other person dealing with Trustee and no issuer, or transfer agent or other agent of any issuer of any securities to which any dealing with Trustee should relate, shall be under any obligation to ascertain or inquire into the power of Trustee to purchase, sell, exchange, transfer, mortgage, pledge, lease, distribute or otherwise in any matter dispose of or deal with any security or any other property held by Trustee or comprised in this estate.
- 2. The certificate of the Trustee that it is acting according to the terms of this instrument shall fully protect all persons dealing with the Trustee.
- 3. The assertion by any Trustee hereinabove designated that (1) it is acting either alone or with another as a qualified Trustee, or (2) that it is acting with full delegated powers from a co-trustee, shall be sufficient on its face and no person shall be put to further inquiry into the right of such Trustee to so act.

Grantor directs that the Successor Trustees not record this trust agreement, it being Grantor's intent that it not be placed in the public record To the extent that questions remain as to the scope and nature of powers given to the Successor Trustees under the trust, the Successor Trustees are authorized to disclose or record the full text of Section C, POWERS OF TRUSTEE of the trust agreement

XIII. LIMITATION ON POWERS

Notwithstanding any other provision of this instrument, I hereby limit the general discretionary powers of the trustee so that (i) no trustee (other than Grantor or Grantor's spouse, if Grantor is deceased) shall participate in any decision that would cause any portion of the trust to be includable in the estate of the trustee for federal estate tax purposes as a result of Sections 2041 and 2514 of the Code, (General Powers of Appointment) and (ii) no trustee (other than Grantor or Grantor's spouse, if Grantor is deceased) may use trust income or principal to discharge the legal obligation of the trustee individually to support or educate a beneficiary hereunder.

SECTION C: POWERS OF TRUSTEE

In addition to the powers otherwise set forth or necessarily implied in this instrument, and in addition to those now or hereafter conferred upon Trustees by law, the Trustee shall possess the following powers, all of which shall be exercised in a fiduciary manner for the benefit of the respective beneficiaries:

1. The powers enumerated in the provisions of the statutes of the State of Tennessee, as codified in the Tennessee Code Annotated, including all subparagraphs thereof to the extent applicable. Said provisions (as in

force on the date of execution of this Trust Agreement) are hereby incorporated by reference into this Trust Agreement as though fully copied verbatim, notwithstanding that said statute may be amended hereafter or repealed.

- 2. To receive, hold and manage all the property passing under this Trust, together with any property added hereafter by Grantor or others, by Will or otherwise, and made a part of this Trust, even though such assets might without this provision be deemed an improper concentration. The Trustee shall not be obligated to accept assets from others. The Trustee shall also have the power to sell, transfer or lease, to make expenditures for improvements and to exchange all or any part of the Trust Property, all as though the absolute owner thereof, and to collect, receive and recover the rent, issues, interest, income, royalties and profits thereof, and after deducting the fees of the fiduciary as herein provided and the proper and necessary expenses in connection with the administration of this Trust, to pay and apply the income and principal thereof in the manner and upon the terms and conditions herein provided.
- 3. To invest and reinvest money coming into its possession in such loans, stocks, bonds, including United States bonds purchased at a discount but redeemable at face value, securities, including common trust funds of the Trustee, real estate, life insurance, annuity or endowment policies, or combinations thereof, or any other investments it may deem proper, without being restricted to a class of investments which fiduciaries are or may be permitted to make by law.
- 4. To retain by way of investment any property or securities acquired by or transferred to it, regardless of the fact that this may result in a heavy concentration in any one security or property, without liability for depreciation. All conveyances executed and delivered by the Trustee shall be without covenants of warranty except as against the Trustee's own acts and to after-acquired title.
- 5. To cause any asset which may from time to time comprise the trust estate, or any part thereof, to be registered or held in the names of the Trustees or in the name of any one of the Trustees, either with or without designation as fiduciary, or in the name or names of their nominee or nominees, either with or without designation as fiduciary, or to take and keep the same, in whole or in part, unregistered, or to hold them, in whole or in part, in such conditions that they will pass by delivery.
- 6. To open checking and savings accounts and safe deposit boxes with any institution(s) empowered to accept the same, including any which may be a trustee hereunder, and cash and margin accounts with any brokerage firm(s), either in their names and on their signatures alone (with or without disclosing fiduciary capacity) or in the name of such trust (where an account is in the name of a trust, checks on that account and authorized signatures need not disclose the fiduciary nature of the account or refer to any trust or trustees) or in the name of its nominee, depositing therein any part or all of the funds of such trust and making withdrawals therefrom and having access thereto on the signature of any one or more of them with the right and power to authorize withdrawals and access on the sole signature of any agent or agents designated in writing by such trustees.
- 7. To determine whether money or property coming into the Trustee's possession shall be treated as principal or income, including the proceeds from the sale of unproductive property, and to charge or apportion expenses, including fees, or losses to principal or income, according as the Trustee shall deem just and equitable in its discretion. If the Trustee is in doubt as to the method which should be used for allocating or apportioning any receipt or disbursement, the doubt shall be resolved in favor of the beneficiary then entitled to distributions.
- 8. To borrow money from time to time upon terms acceptable to the Trustee from any person, corporation, trust or estate, including any bank or corporation which may then be serving as trustee, and its affiliates, to pledge or mortgage any property as security therefor, to renew any indebtedness incurred by the Grantor or by the Trustee, and to pledge or mortgage any trust property as security for any loans or indebtedness incurred by the Grantor.
- 9. To vote in person or by proxy all stock or other securities regarding which voting rights may exist at any and all meetings of stockholders or other security holders for any and all purposes. The fiduciary may participate in such manner and to such extent as the Trustee shall see fit in any merger, reorganization, receivership or any other action of similar nature as applied to any corporation in which the trust estate may hold stocks, bonds or other securities.

- 10. To employ and compensate, out of principal or income or both as the fiduciary shall deem proper, agents, accountants, attorneys and other professional assistants deemed by the fiduciary needful for the proper and best administration of the trust estate, and to retain and compensate such persons for services rendered in the establishment of this Trust.
- 11. To hold and retain the principal of any separate trust share established hereunder undivided, making such separation on the books of the Trustee only, until actual division shall become necessary in order to make distribution to the beneficiaries.
- 12. To make allocations, divisions, and distributions of trust property in cash or in kind, or partly in each; to allocate different kinds or disproportionate shares of property or undivided interests in property among the beneficiaries or separate trusts, without liability for, or obligation to make compensating adjustments by reason of, disproportionate allocations of unrealized gain for federal income tax purposes; and to determine the value of any property so allocated, divided, or distributed.
- 13. To make such elections and allocations under the tax laws as the Trustee deems advisable without regard to the relative interests of the beneficiaries; the Trustee shall not make adjustments between principal and income, or in the interests of the beneficiaries, to compensate for the effects of such elections and allocations; and any decision made by the Trustee with respect to the exercise of any tax election or allocation shall be binding and conclusive on all persons.
- 14. To purchase property from, sell property or make unsecured or secured loans to, or otherwise deal without restrictions with the personal representative, trustee or other representative of any trust or estate in which any beneficiary hereunder has any interest, even though the fiduciary be such personal representative, trustee or representative, without liability for loss or depreciation resulting therefrom.
- 15. To act hereunder, through an agent or attorney-in-fact, by and under a power of attorney duly executed by the Trustee, in carrying out any of the powers and duties herein authorized.
- 16. To make or hold investments or any part of the Trust Property in common or undivided interests with other persons, corporations or trusts.
- 17. To demand, receive, receipt for, sue for, and collect any and all rights, demands, money, royalties, properties or claims to which this Trust may be entitled and to litigate, compromise, settle, arbitrate, or abandon any claim or demand in favor of or against this Trust, including claims for taxes, allocating amounts paid among the trust shares and paying the same out of principal or income as the Trustee shall deem just and equitable.
- 18. To abandon or to appoint Trust Property which Trustee deems of insufficient value to warrant the cost of administration or distribution.

In any judicial proceeding involving the Trust the then living beneficiary or beneficiaries shall be deemed to represent and any judgment entered shall be binding upon all unborn, unknown, and unascertained beneficiaries.

SECTION D MISCELLANEOUS

I. <u>DEFINITION OF CERTAIN TERMS</u>

Descendants:

For purposes of determining who is a descendant of mine or of any other person:

- A. Legal adoption before the person adopted reached the age of 18 years shall be the equivalent in all respects to blood relationship; and
- B. A person born out of wedlock and those claiming through that person shall be deemed to be descendants (1) of the natural mother and her ancestors, and (2) if the natural father acknowledges paternity pursuant to the statutes of the state of domicile of the person born out of wedlock, the person born out of wedlock and those claiming through that person shall be deemed to be descendants of the natural father and his ancestors, in each case unless a decree of adoption terminates such natural parent's parental rights.

Survivorship:

Except as between Grantor and Grantor's spouse, no person shall be considered to have survived another or to be living upon the death of another if he or she shall die within 90 days after the death of such other person.

Internal Revenue Code:

References to Code, Internal Revenue Code or IRC shall mean the Internal Revenue Code of 1986, as from time to time amended, unless otherwise indicated.

II. GOVERNING LAW

In all matters pertaining to this trust, the laws of the State of Tennessee shall control.

III. HEADINGS

The headings herein contained are for convenience and are not to be deemed part of the trust instrument.

IV. <u>BINDING EFFECT</u>

This agreement shall extend to and be binding upon the executors, administrators, personal representatives and successors, respectively, of the parties hereto.

EXECUTION

	IN WITNESS WHEREOF, I have signed this agreement the day and year first above written.				
Witness	ses:				
		JOHN DOE,			
		Grantor and Trustee			

COUNTY OF ANY) SS.	
This instrument was acknowledged before me this day of, 2009 by JOHN DO Grantor and Trustee, and by and, Witnesses.	ЭE
Notary Public, County, Tennessee My Commission Expires:	
Drafted by: LEE GULL LAW FIRM LAW FIRM ADDRESS	

VI. HEALTH CARE DIRECTIVES

A. TENNESSEE HEALTH CARE DECISIONS ACT

The Tennessee Health Care Decisions Act (the "THCDA"), which became effective July 1, 2004, expanded the law regarding advance planning for health care decisions and instructions by patients and for health care decision making for patients without advance medical instructions who are unable to make those decisions for themselves. It is important to note that the THCDA does not repeal earlier Tennessee law on advance directives, but merely supplements the living will and durable power of attorney for health care laws. Advance directives drafted and properly executed prior to July 1, 2004 are still valid and effective. Living Wills and Durable Powers of Attorneys for Health Care may still be prepared based on prior law.

The THCDA extends the use of advance directives, including living wills and durable powers of attorney for healthcare, to any "individual instruction or ...written statement relating to the subsequent provision for health care." Thus, an individual's instructions may be written or oral. The THCDA simplifies the formal requirements for advance directives and makes it easier for patients to provide instructions for medical decisions. Unlike the Living Will or Durable Power of Attorney for Healthcare statutes, there are no language requirements with the THCDA, and the requirements for execution are much more relaxed. Thus, many directives that were previously invalid due to improper execution may now be valid under the THCDA. Living wills or durable powers of attorney for health care executed under the previous law will still be given effect provided they comply with the prior law.

Most notable with the THCDA is the recognition of surrogates, other than a patient's agent or guardian, to make health care decisions for a patient. Prior to the adoption of the THCDA, there was no Tennessee statutory authority for "surrogate decision making." If a patient had not executed an advance directive and the patient lacked capacity to make his or her own health care decisions, the physician typically consulted with the "next-of-kin" although Tennessee law provided no authority for such a practice. The THCDA adopts a provision that permits surrogate decision making in the event the patient has no guardian or designated health care agent and is unable to make decisions for himself or herself. A surrogate must be an adult who has exhibited special care and concern for the patient, is familiar with the patient's personal wishes, is reasonably available, and willing to serve. In order of preference, the physician may consider the patient's spouse (unless legally separated), the patient's adult child, any other adult relative, or any other adult who satisfies the requirements of special care and concern for the patient. The surrogate can make all decisions that a patient could make on his or her own behalf. If a surrogate is designated by the physician, there are limitations on withholding or withdrawal of artificial nutrition or hydration.

If no surrogate is reasonably available, the designated physician may make health care decisions for the patient after consultation with the hospital's "ethics mechanism" or the concurrence of a second physician who is not directly involved in the patient's care. The right to make health care decisions does not deem the designated physician a "surrogate" unless the physician is a relative of the patient or the requirements to serve as a surrogate are met.

The health care providers and institutions must comply with individual instructions unless they are contrary to "reasons of conscience" or "require medically inappropriate health care or health care contrary to generally accepted health care standards applicable to the health care provider or institution" and, in the case of institutions, the policy which is based on "reasons of conscience" was timely communicated to the patient or person authorized to make decisions for the patient. Providers and institutions may decline to comply if the patient or authorized representative is promptly informed. In this instance, the patient is provided continuing care until a transfer can be effected. If a transfer cannot be arranged, the provider or institution is not required to comply.

Providers and institutions that act in good faith and in accord with generally accepted, applicable health care standards are not subject to civil or criminal liability or to discipline for unprofessional conduct. Individuals, agents, and those who identify surrogates in good faith are not subject to civil or criminal liability if they act in good faith.

Providers, institutions and individuals who intentionally violate the THCDA or intentionally falsify, forge, conceal, deface, or obliterate an advance directive or revocation of an advance directive, or who coerce or induce an individual to give, revoke, or not to give an advance directive are subject to liability for damages of \$2500 or actual damages, whichever is greater, plus reasonable attorneys fees and costs.

B. ADVANCE CARE DIRECTIVE AND UNIVERSAL "DO NOT RESUSCITATE" ORDER

The Tennessee Department of Health recently issued model forms for the Appointment of Health Care Agent and for the Advance Care Plan. Use of these forms is not mandatory, but they are intended to provide a model with which patients can work.

The form for Appointment of a Health Care Agent provides only for the appointment of an agent and a successor agent to make any health care decisions that the incapacitated individual could make if he were capable. The form for Advance Care Plan also appoints an agent and a successor agent, but it goes further to allow the individual to make decisions about "unacceptable" quality of life conditions, such as permanent unconsciousness, permanent confusion, and end-stage illnesses. With the Advance Care Plan, the individual authorizes the withholding of certain kinds of treatment, including CPR, life support or other artificial support and tube feeding, under those unacceptable quality of life conditions. The Advance Care Plan also provides the individual the opportunity to give other instructions related to burial arrangements, hospice care and organ donation.

The THCDA differs from the prior law significantly in that it requires less formal execution than is required by the living will and durable power of attorney for health care statutes. An Advance Care Plan or Appointment of Health Care Agent needs only to be witnessed by either a notary or two witnesses...not both. The witnesses must be competent adults, neither of whom is appointed agent by the document. At least one of the witnesses must be unrelated to the individual by blood, marriage, or adoption and cannot be entitled to any portion of the individual's estate upon the individual's death by will or by intestacy.

The forms for the Appointment of Health Care Agent and Advance Care Directive can be found at www2.state.tn.us/health/Boards/AdvanceDirectives/index.htm.

Health care providers are under standing orders to deliver CPR to a patient in the event of cardiac or pulmonary arrest. If a determination has been made by the patient's physician that CPR is not appropriate for a particular patient because it would be medically futile, such a standing order can be revoked by a "Do Not Resuscitate" Order (or DNR). A DNR Order merely authorizes the withholding of CPR. It does not authorize the withholding of other medical interventions such as intravenous fluids, oxygen or other therapies necessary to provide comfort or alleviate pain. Traditionally, DNR Orders are intra-institutional only, meaning that they are not universally recognized and are not transferable. They do not cover situations where a patient with a standing DNR Order at one health care facility is discharged to another facility (such as a nursing home) or is discharged to the home (and emergency responders are called for a later crisis).

The THCDA introduces the concept of a "universal" DNR Order, which is a written order signed by the patient's physician and continues to apply regardless of the treatment setting. Also, it specifically authorizes emergency responders and other caregivers to follow the universal DNR Order that is available to them in a form provided by the Board for Licensing Health Care Facilities. The THCDA requires health care facilities to communicate the existence of a universal DNR Order to the receiving facility prior to transfer and must send a copy with the patient during transport.

The form for the Universal DNR can be found at the Tennessee Department of Health website at www2.state.tn.us/health/Boards/AdvanceDirectives/index.htm.

C. THE LIVING WILL AND DURABLE POWER OF ATTORNEY FOR HEALTH CARE

The Living Will is statutory in Tennessee and allows a person to determine and express his wishes with regard to the withdrawal of feeding tubes and organ donation while that person is still competent and able to make those decisions. In the Living Will, a person, during a period of normal mental capacity, determines that he does not want physicians or hospitals to use "heroic measures" or artificial means in order to sustain his physical existence when death has become inevitable. Specific provisions of a Living Will require that a person's attending physician has diagnosed and certified in writing that he or she is afflicted with a terminal condition with no reasonable chance of recovery. Upon that determination, if a person has signed a Living Will, the doctors and the hospitals have an affirmative obligation to withdraw extraordinary equipment such as feeding and hydration tubes. Failure to sign a Living Will may place the physicians and hospitals in a situation where they have no alternative but to utilize every medical device at their disposal to sustain a person's life regardless of the terminal condition of his health.

The Durable Power of Attorney for Healthcare is designed to work in concert with a

Living Will. It allows a person to make decisions regarding the healthcare while he is still competent and able to make those decisions. The Durable Power of Attorney for Healthcare authorizes a proxy chosen by the maker to make healthcare decisions in compliance with the maker's directions in the event that he becomes incapable of acting on his own behalf. The agent or proxy chosen by the maker to make healthcare decisions for him, upon the advice of the maker's attending physician, directs that actions be taken on the maker's behalf. Generally, the Durable Power of Attorney for Healthcare will incorporate the Living Will by reference so that the appointed agent can direct the medical providers in accordance with the Living Will's directives.

Please note that healthcare directives are generally state-specific. Tennessee will recognize a Living Will or Healthcare Power of Attorney from another state if the document complies with the Tennessee witness/signature/language requirements for healthcare directives or if the person attempting to use the document is a resident of the other state. Accordingly, if a person has a healthcare directive from another state but moves to Tennessee, he should either have it evaluated by a Tennessee attorney or consider executing one prepared in Tennessee. Failure to do so could be costly both monetarily and emotionally.

The following pages contain a sample Living Will in Tennessee:

LIVING WILL

STATE OF TENNESSEE)
COUNTY OF ANY)
I, JOHN DOE, of Any County, Tennessee, willfully and voluntarily make known my desire that my dying shall not be artificially prolonged under the circumstances set forth below, and do hereby declare:
If at any time I should have a terminal condition and my attending physician has determined there is no reasonable medical expectation of recovery and which, as a medical probability, will result in my death, regardless of the use or discontinuance of medical treatment implemented for the purpose of sustaining life, or the life process, I direct that medical care be withheld or withdrawn, and that I be permitted to die naturally with only the administration of medications or the performance of any medical procedure deemed necessary to provide me with comfortable care or to alleviate pain.
ARTIFICIALLY PROVIDED NOURISHMENT AND FLUIDS:
By checking the appropriate line below, I specifically:
Authorize the withholding or withdrawal of artificially provided food, water or other nourishment or fluids.
DO NOT authorize the withholding or withdrawal of artificially provided food, water, or other nourishment of fluids.
ORGAN DONOR CERTIFICATION:
Notwithstanding my previous declaration relative to the withholding or withdrawal of life prolonging procedures, if as indicated below I have expressed my desire to donate my organs and/or tissues for transplantation, or any of them as specifically designated herein, I do direct my attending physician, if I have been determined dead according to Tennessee Code Annotated Section 68-3-501(b), to maintain me on artificial support systems only for the period of time required to maintain the viability of and to remove such organs or tissues.
By checking the appropriate line below, I specifically:
Desire to donate my organs and/or tissues for transplantation.
Desire to donate my
(Insert specific organs and/or tissues for transplantation.)
DO NOT desire to donate my organs or tissues for transplantation.
In the absence of my ability to give directions regarding my medical care it is my intention that this

In the absence of my ability to give directions regarding my medical care, it is my intention that this declaration shall be honored by my family and physician as the final expression of my legal right to refuse medical care and accept the consequences of such refusal.

The definitions of terms used herein shall be set Tennessee Code Annotated Section 32-11-103.	forth in the Tennessee Right to Natural Death Act,
I understand the full import of this declaration, and I declaration.	am emotionally and mentally competent to make this
In acknowledgment whereof, I do hereinafter, 2009.	affix my signature on this the day of
	JOHN DOE, Declarant
We, the subscribing witnesses hereto, are personal request of the declarant, an adult, whom we believe to be of sthe possible consequence.	lly acquainted with and subscribe our names at the sound mind, fully aware of the action taken herein and
We the undersigned witnesses, further declare that we that we are not entitled to any portion of the estate of the decodicil thereto presently existing or by operation of law the employees of the attending physician, or employees at a heal we are not persons who, at the present time, have a claim aga declarant's death.	en existing; that we are not the attending physician, th facility in which the declarant is a patient; and that
	WITNESS
	WITNESS
STATE OF TENNESSEE) COUNTY OF ANY)	
Subscribed, sworn to and acknowledged before me sworn to before me by and _ day of, 2009.	by JOHN DOE, the Declarant, and subscribed to and, Witnesses, on this the
	NOTARY PUBLIC
My Commission Expires:	

The following is a sample Durable Power of Attorney for Health Care:

TENNESSEE DURABLE POWER OF ATTORNEY FOR HEALTH CARE WARNING TO PERSON EXECUTING THIS DOCUMENT

This is an important legal document. Before executing this document, you should know these important facts.

This document gives the person you designate as your agent (the attorney-in-fact) the power to make healthcare decisions for you. Your agent must act consistently with your desires as stated in this document.

Except as you otherwise specify in this document, this document gives your agent the power to consent to your doctor not giving treatment or stopping treatment necessary to keep you alive.

Notwithstanding this document, you have the right to make medical and other healthcare decisions for yourself so long as you can give informed consent with respect to the particular decision. In addition, no treatment may be given to you over your objections, and healthcare necessary to keep you alive may not be stopped or withheld if you object at the time

This document gives your agent authority to consent, to refuse to consent, or to withdraw consent to any care, treatment service or procedure to maintain, diagnose or treat a physical or mental condition. This power is subject to any limitation that you include in this document. You may state in this document any types of treatment that you do not desire. In addition, a court can take away the power of your agent to make healthcare decisions for you if your agent: (1) authorizes anything that is illegal, or (2) acts contrary to your desires as stated in this document.

You have the right to revoke the authority of your agent by notifying your agent or your treating physician, hospital or other healthcare provider orally or in writing of the revocation.

Your agent has the right to examine your medical records and to consent to their disclosure unless you limit this right in this document.

Unless you otherwise specify in this document, this document gives your agent the power after you die to: (1) authorize an autopsy, (2) donate your body or parts thereof for transplant or therapeutic, educational or scientific purposes, and (3) direct the disposition of your remains.

If there is anything in this document that you do not understand, you should ask a lawyer to explain it to you.

I hereby certify by my signature that I have read the foregoing warning, or have had the same read to me and do hereby understand the contents of said warning.

This the	day of	_, 2009.		
		PR	INCIPAL	

- I, JOHN DOE, hereby revoke any Durable Power of Attorney for Healthcare that I have previously given to any other person and appoint and authorize JANE DOE, of 100 Elm Street, Any City, Any County, Tennessee, telephone numbers: (555) 555-1234 (home), (555) 555-2345 (work), and (555) 333-1234 (cell), as my attorney-in-fact to make healthcare decisions for me as authorized in this document, if, and only if, I am incapacitated or otherwise unable to make such decisions for myself. The definitions of "healthcare" and "healthcare decision" contained in T.C.A. § 34-6-201 are incorporated into this document by reference.
- 1. **EFFECTIVE DATE AND DURABILITY.** By this document, I intend to create a durable power of attorney for healthcare effective upon, and only during, any period of incapacity in which, in the opinion of my attorney-

in-fact and attending physician, I am unable to make or communicate a choice regarding a particular healthcare decision. Pursuant to T.C.A. § § 34-6-102 and 105, this power of attorney shall not be affected by my subsequent disability or incapacity if such occurs.

- 2. ATTORNEY-IN-FACT'S POWERS. I grant to my attorney-in-fact full authority to make healthcare decisions for me and to have access to my medical information. In exercising this authority, my attorney-in-fact shall follow my desires as stated in this document or my living will (if I have a living will) or otherwise known to my attorney-in-fact. In making any decision, my attorney-in-fact shall attempt to discuss the proposed decision with me to determine my desires if I am able to communicate in any way. If my attorney-in-fact cannot determine the choice I would want made, then my attorney-in-fact shall make a choice for me based upon what my attorney-in-fact believes to be in my best interests. My attorney-in-fact's authority to interpret my desires is intended to be as broad as possible.
- **3. SUCCESSORS.** If the attorney-in-fact named by me shall die, become legally disabled, resign, refuse to act, or be unavailable, then I name BILL DOE, of 211 Commerce Drive, Any City, Any County, Tennessee, telephone numbers: (555) 555-9876 (home), (555) 555-8765 (work), and (555) 444-9876 (cell), as my attorney-in-fact, with the powers enumerated herein.
- **4. PROTECTION OF THIRD PARTIES WHO RELY ON MY ATTORNEY-IN-FACT.** No person who relies in good faith upon any representations of my attorney-in-fact shall be liable to me, my estate, my heirs or my assigns for relying upon the attorney-in-fact's authority.
- **5. NOMINATION OF GUARDIAN OR CONSERVATOR.** If a guardian or conservator of my person should for any reason be appointed, pursuant to T.C.A. § 34-6-104(b), I nominate my then-serving attorney-infact to serve as such guardian or conservator.

6. ADMINISTRATIVE PROVISIONS.

- A. This durable power of attorney for healthcare is intended to be valid in any jurisdiction in which it is presented.
- B. My attorney-in-fact shall not be entitled to compensation for services performed under this durable power of attorney for healthcare, but my attorney-in-fact shall be entitled to reimbursement for reasonable expenses incurred as a result of carrying out any provision of this document.
- C. The powers delegated under this durable power of attorney for healthcare are separable, so that the invalidity of one or more powers shall not affect any other powers.
 - **7. REVOCATION.** I understand that after executing this durable power of attorney for healthcare:
- A. I may revoke the appointment of my attorney-in-fact, by notifying my attorney-in-fact, orally or in writing; or
- B. I may revoke the authority granted to my attorney-in-fact to make healthcare decisions by notifying the healthcare provider orally or in writing.
- 8. HIPAA AUTHORITY. I intend by this power of attorney to designate the individual or individuals who shall have authority to act on my behalf in making decisions related to my health care. In exercising such authority, my attorney-in-fact shall constitute my "personal representative" (as defined in 45 C.F.R. § 164) and be treated as I would for all purposes of the Health Insurance Portability and Accountability Act of 1996 (HIPAA), 42 U.S.C. § 1320d and 45 C.F.R. §§ 160 and 164, and as such shall (1) have access to all my "individually identifiable health information" (as those terms are defined in the regulations under HIPAA), whether verbal or written; (2) possess, without limitation, my right of access to inspect and obtain copies of protected health information about me as required by HIPAA; and (3) possess, without limitation, my right to an accounting of disclosures of protected health information as required by HIPAA. My attorney-in-fact's exercise of powers granted in this paragraph should not be deemed events: (1) in which treating my attorney-in-fact as personal representative could endanger me for purposes of 45 C.F.R. § 164.502, or (2) in which it is not in my best interest for my attorney-in-fact to be treated as my "personal representative" for purposes of 45 C.F.R. § 164.502. This authority applies to any information governed by HIPAA and may not be revoked except by revocation of this document as provided herein, which revocation may not be made by an extrinsic document unless such document specifically refers to this durable power of attorney for healthcare.

to comply in all respects with the	provisions of Tennessee Code	durable power of attorney for healthcare and is intended Annotated, Section 34-6-201, et seq.; and all terms used ms in the statute, unless otherwise specifically defined
Dated this day of	, 2009.	
		JOHN DOE, PRINCIPAL
DOE, is personally known to us of Attorney for Health Care in ou undue influence; that neither of us is a healthcare provider, an employee of an operator of a healthcare that we are not relat knowledge, we do not, at the proprincipal's death; and that to the	to be the principal; that the principal appears is the person appointed as a imployee of the healthcare prolithcare institution. We furthed to the principal by blood, sent time, have a claim again best of our knowledge, we are	y of perjury under the laws of Tennessee, that JOHN incipal signed and acknowledged this Durable Power ars to be of sound mind and under no duress, fraud, or attorney-in-fact by this instrument; and that neither of ovider, the operator of a healthcare institution, or an er declare under penalty of perjury under the laws of marriage, or adoption; and that, to the best of our list any portion of the estate of the principal upon the e not entitled to any part of the estate of the principal principal existing as of the date of this instrument, or
		WITNESS

WITNESS

My Commission Expires:				
My Commission Evniros		N	OTARY PUBLIC	
witnesses, this day of		, 2009.		
acknowledged before me by _				nd subscribed, sworn to and
COUNTY OF ANY)			
STATE OF TENNESSEE)			

NOTE: All forms used in these materials are included as samples only. Neither the speaker nor the University of Tennessee warrant the efficacy of these forms for any given person. They are intended as examples only and should not be used for estate planning person. Any user of any legal forms must determine the applicability to their particular situation. If you have specific questions regarding estate planning, you should consult your own attorney.